



**Professional Investment Services**

ABN 11 074 608 558 | Australian Financial Services Licence Number 234951

24 April, 2007

## *Media Statement*

### **Get ready for super changes Bennetts tells conference**

It's been a super year for financial services giant Professional Investment Services, which was topped off by a record breaking super conference in Malaysia recently.

The conference, held at the Sutera Harbour Resort, Sabah, Malaysia, attracted a record 1008 representatives and guests from PIS' global operations in New Zealand, Singapore, Canada, Hong Kong, China and Malaysia.

The delegates descended on the resort for the three-day conference, titled 'A Super Year', with an educational and social program that covered more than 50 topics.

PIS chief executive officer Robbie Bennetts informed delegates the title was fitting, with PIS experiencing another super year with record inflows and the company's funds under management booming out to \$15 billion.

He said PIS had again held on to its place as Australia's largest financial advisory group, with 1354 advisers in 1046 practices across the country.

There has been exceptional feedback from all participants in particular to the program delivered.

The conference kicked off with leading tax specialist, Richard Friend, outlining strategies to take advantage of the superannuation changes that will come into effect later in the year, as well as the opportunities from the small business CGT exemptions.

Impressed delegates listened intently to Lisa and David Bourke's moving presentation about a client's emotional journey of losing her husband and the effect a good insurance strategy has in times of heartache and tragedy. The room was almost moved to tears when the client, Anna Norman herself spoke candidly about the personal, emotional and financial aspects of her experience during her husband's illness and following his death.

The program also covered important updates in compliance, investment strategies and products, insurance, marketing and business management.

Mr Bennetts also used the conference to congratulate PIS' annual award winners.

- Financial Planner of the Year Brad McGuirk NSW



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- Runner up Tim Swift NSW
- Risk Adviser of the Year Troy Edmondson Queensland
- Top Producing Risk Adviser David Hare Queensland
- Top Producing Financial Planner Andrew Wright Queensland
- Top Accounting Practice Barnes Dowell James
- Professional Standards of the Year Robert Calkhoven
- Most Determined Achiever Nick Girdler South Australia.

The now famous gala dinner, themed Red Gold Rock 'n' Roll, brought the conference to a close. Mr Bennetts and the PIS band took the stage to lead the crowd through several rollicking numbers, including the now traditional closing anthem of 'Simply the Best'.

Following the conference 84 members of PIS' Platinum Club, were taken to Hong Kong and New York for further advanced training and networking – an acknowledgement and thank you from the Group for their contribution over the past year.

ENDS

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