



Friday, 19 March 2010

## Media Statement

Australia's leading independently-owned financial adviser network Professional Investment Services (PIS) today announced three appointments in the PIS management team. The positions have been newly created to reinforce the restructure of the business into three key areas – advice, services and product and alliances implemented during September 2009.

The roles were advertised externally and internally, and the successful candidates were chosen from existing staff as all demonstrated the ideal skill set in their experience and qualifications.

Brett Dalton has accepted the head office role with the advice team as National Manager – Network Development. Brett has been with the Group for seven years and has previously held roles in the advice team as Qld state manager and National Manager – Key Accounts. The role of National Manager – Network Development has been designed to focus on growth and recruitment. Brett's objectives are to continue to grow the number of accountancy practices associated with the Group, renew relationships with related professional bodies and implement strategies to strengthen the relationships further.

Dean Arney has been appointed National Manager – Monitoring and Supervision, previously a professional standards consultant with the Group. The position includes a number of responsibilities previously held by the National Manager – Professional Standards including ongoing monitoring and supervision of the PIS network, coordinating the national audit program, monitoring of share trades, breach management, conflicts and Anti-Money Laundering.

Tara Cunneen will be transitioning to services team in the role of National Manager – Adviser Relations. Tara has worked as a branch development manager (BDM) in the QLD advice team for six years. Tara's knowledge gained as a BDM will be advantageous to strengthen the effective delivery of adviser services between professional standards and the advice team.

PIS Managing Director, Grahame Evans said, "The Group's key focal points for 2010 are to manage relationships, protect the licences, grow revenue and streamline the business structure.

"In line with these objectives, these three new appointments assist in streamlining the business and developing the adviser network relationships further."

"The executive leadership group are pleased with the outcomes that the restructure has already delivered. We are already seeing that the realignment has strengthened internal processes and day to day operations of the Group," Mr Evans said.

**ENDS**

**For more information please contact Grahame Evans on 02 9921 6900**



## Professional Investment Services

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### **About Professional Investment Services**

Professional Investment Services is Australia's leading independently-owned network of financial advisers and accountants.

We aim to be a partner of choice to our advisers and accountants by providing them quality services, support and education to enhance their professionalism.

Our network of advisers and accountants provide their clients with quality financial advice and a wide choice of products and services to suit their individual circumstances.